

FINANCIAL SUMMARY

FROM INDEPENDENT FINANCIAL AUDITOR'S AUDIT

Revenue*

Donations	\$575,963
Grants	228,996
USDA Commodities	66,856
Fees	205,807
Interest	1,594
In-Kind	4,458,541
Total	\$5,537,757

Expenses*

Program Services	
Food (94.5%)	\$5,153,083
Management (5.5%)	299,455
Fundraising (0%)	0
Total	\$5,452,538

Assets*

Cash, Receivables, Inventory, Prepds	\$991,286
Equipment	426,128
Total	\$1,417,417

Liabilities* **\$58,875**

Net Assets 06/30/10* **\$1,417,417**

*Figures from 2011-2012 Audit

Complete Independent Audit is available upon request or for inspection at the Food Bank office.

FOOD BANK
OF YOLO COUNTY



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*Our Mission: Alleviate Hunger
& Malnutrition in Yolo County*



Tel: 530-668-0690

FOOD BANK
OF YOLO COUNTY

2012 Annual Report

2012 HIGHLIGHTS

Proudly serving the community 1970 - 2012

A Year of Change

2012 saw the retirement of Jose Martinez after eight years as the Executive Director. His successor, Kevin Sanchez, began leading the Food Bank in March.

Kevin spent over 30 years in the for-profit sector, first in advertising and later in specialty food manufacturing and marketing. In both industries, he created and ran his own companies.

In 2011, Kevin came to the Food Bank to reorganize the Quick & Fresh Market and begin to make this venture profitable. After 6 months at the store, he was tapped by Jose to run the Food Bank.

Upon taking the helm, Kevin was charged, by the board, with finding a new location for the store in order to increase its visibility and foot traffic. When it was determined that nothing suitable was available, the board unanimously voted to close the store. This task was completed in June.

Produce Distributions

The Enough to Eat program provides food to 60 non-profit agencies throughout Yolo County, including shelters, soup kitchens, schools, and food pantries. Food for this program comes from a variety of sources, including manufacturers, retailers and food drives. In 2012, we distributed almost 3

million pounds of food both directly by the Food Bank and to this network of agencies which, collectively, served a monthly average of over 156,011 (1,872,141) meals.

However, although this represents a lot of food, what we are most excited about is the continued growth in the amount of fresh produce we distribute.



Beginning in 2007, tapping into a statewide program, and setting aside money in our budget to purchase fresh produce, we continue to grow this distribution. From 50,000 pounds in 2006 to over 700,000 pounds in 2012.



Tailgate Distributions

We started our first tailgate distribution in 2004 in Woodland at the Food Bank warehouse.

In 2008 and 2009 additional sites were opened in Woodland, West Sacramento, and Davis.

At all sites, we're seeing new faces as more families struggle to make ends meet in this difficult economic climate.



Kid's Farmers Market
The Kid's Farmers Mar-

ket was a pilot program, conducted at Whitehead Elementary School this Spring. We would pack fruits and vegetables in lugs and set up the produce much like a Farmers Market. The children are give "cash" to "spend" on the produce.

This gives them a sense of exchange. The children also receive a recipe card for one of the featured items at the market.

There are also educational and exercise components to the program. We feel this pilot was immensely successful and look forward to funding opportunities to continue the program on a regular basis.



Summer Lunch Program

In June the Food Bank was contacted to see if we would be interested in participating in the Summer Lunch Program at Casa del Sol (mobile home park). The program director was short of funding to conduct the program on Friday's, so we stepped in and began a fresh produce distribution each Friday morning, reaching approximately 100 families each week for the 7 weeks that we participated.



Demonstration Garden

In 2008 the Food Bank started a small garden at its location on a small area that had been fallow for years. It was a perfect start for us to begin to integrate our broader nutrition focus goals. The program continues with Master Gardeners from UC Davis conducting classes in composting, planting and maintain a vegetable garden.

Staff Changes

This year, following the retirement of Roger Jimenez a new warehouse manager, Dave Hernandez was hired. Dave came from Las Vegas where he worked for the past 8 years in warehouse management.

LOOKING AHEAD

As in the past, we'll guide our future, as we look ahead, with these values: *integrity, mission, service, loyalty, collaboration, pragmatism, and efficiency.*

We Serve Programs In:

Clarksburg
Davis
Dunnigan
Esparto
Guinda
Knights Landing
Madison
West Sacramento
Winters
Woodland
Yolo

Board of Directors

President
Tom Richardson

Vice-President
Terri LaBriola

Treasurer
Jim Durst

Secretary
Tom Muller

Lloyd Knox



Professional Staff

Kevin Sanchez
Executive Director

Amanda McCarthy
Director of Programs

Valerie Dennis
Bookkeeper

Shawn Kramer
Community Outreach

Dave Hernandez
Director of Warehouse

Stephanie Sanchez
Agency Relations

